		Page
IN THE UNITED STATES DISTR FOR THE EASTERN DISTRICT O		x
SIDNEY NAIMAN, ON BEHALF O ALL OTHERS SIMILARLY SITUA		
	Plaintiff,	Index No.: 22-cv-2531
-against-		
BIG THINK CAPITAL, INC.		
De	fendant.	x
		x



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Page 2
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    APPEARANCES:
 3
          PARONICH LAW P.C.
                  Attorneys for Plaintiff
                  350 Lincoln Street, Suite 2400
 4
                  Hingham, MA 02043
 5
                  BY:
                       ANTHONY PARONICH, ESQ
 6
 7
          SCHWARTZ ETTINGER
 8
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 9
10
                       JEFFREY ETTINGER, ESQ.
                  BY:
11
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17
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19
20
21
22
23
24
25
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Page 3 2 DAVID BROWN, first duly sworn by a Notary Public of. the State of New York, was examined and testified as follows: 5 EXAMINATION BY 6 MR. PARONICH: 7 THE COURT REPORTER: State your 8 name for the record, please. 9 THE WITNESS: David Brown. 10 THE COURT REPORTER: What is your 11 address? 12 THE WITNESS: 15701 Collins 13 Avenue, Sunny Isles, Florida 33160. 14 15 Mr. Brown, my name's Anthony 16 Paronich. I'm one of the attorneys who 17 represents the plaintiff in this action. 18 Have you ever been deposed before? 19 Α Yes. 2.0 Okay. And what kind of lawsuit 21 was that -- was your deposition given 22 in? 23 Α A corrections matter. 24 I'm sorry. did you say an 25 elections matter?



		Page 4
2	A Collections.	
3	Q Oh, collections. Undrestood.	
4	Thank you. Okay. Well, then I'll give	
5	you the abridge version of the rules	
6	here that will help us get through this	
7	as efficiently as possible. So even	
8	though we're in an informal setting on	
9	Zoom, we the oath we just took is	
10	very similar to what you would take in a	
11	courtroom to give testimony. Do you	
12	understand that?	
13	A Yes.	
14	Q Okay. And I'll be asking you a	
15	series of questions, and the Court	
16	Reporter is going to be taking down	
17	everything that we say. So if you don't	
18	understand a question, please let me	
19	know, because if you don't understand	
20	the question and don't say anything,	
21	it's impossibly for us to know that you	
22	didn't understand. Does that make	
23	sense?	
24	A Yes.	
25	Q Great. We aren't going to be	



		Page 5
2	here terribly long today, but you can	
3	take a break at any time for any reason.	
4	You don't have to let us know the	
5	reason. The only rule we have with that	
6	is that, if I have a question pending,	
7	we like to get an answer to that	
8	question before taking the break. Does	
9	that make sense?	
10	A Sure.	
11	Q Okay. From time to time, your	
12	attorney may object to a question I ask.	
13	One of the few ways that this	
14	deposition is unlike a courtroom	
15	proceeding is, we don't have a Judge to	
16	resolve any objections. So even if your	
17	attorney objects, unless he instructs	
18	you not to answer because it's a	
19	privileged matter, you still give your	
20	answer to my when he's finished his	
21	objection. Does that process also make	
22	sense?	
23	A Yes.	
24	Q Great. So is there any reason	
25	today that you wouldn't able to give	



			Page 6
2	truthf	ul testimony?	
3	A	No.	
4	Q	I'm sorry. I can't hear you so	
5	well.	I don't know if that's on my end.	
6	A	No. There's no reason.	
7	Q	Okay. So who's your current	
8	employ	er?	
9	A	Big Think Capital.	
10	Q	And what is your position with	
11	Big Th	ink?	
12	A	I'm the president of the company.	
13	Q	Okay. And how long have you held	
14	that t	itle?	
15	A	Six-plus years.	
16	Q	Okay. Do you want us to take a	
17	minute	so you could kind of get settled	
18	or sit	uated somewhere?	
19	A	No. I'm just going to some place	
20	that's	less noisy.	
21		MR. PARONICH: Yeah. So let's	
22		Jill, let's just well, we don't	5
23		really need to necessarily go off.	
24		Let me let you take a seat and	
25		I'll continue.	



	Page 7
2 A I'm ready.	
3 Q Okay. So I think you testified	
4 that you are currently the president of	
5 Big Think Capital. Did I hear that	
6 correctly?	
7 A Correct.	
8 Q Okay. And is president the only	
9 title that you've held at the company?	
10 A Yes.	
11 Q And how long have you held that	
12 title?	
13 A Since October 2017.	
14 Q Since October of 2017 when Big	
15 Think Capital began doing business?	
16 A Yes.	
17 Q Does Big Think Capital have any	
18 other employees?	
19 A Yes.	
20 Q How many?	
21 A About 70.	
22 Q Did you say 70?	
23 A Correct.	
Q Okay. And is there any specific	
25 individual who directly reports to you	



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Page 8
 2
          as the president?
 3
          Α
                 Yes. There's a lot of people
          that report to me.
 5
                 And all of those people are
          direct reports?
                 No.
          Α
 8
                 Okay. So how many direct reports
          Q
          do you have?
10
          Α
                 Maybe eight to ten.
11
                 Eight to ten. Okay.
                                         Is there
12
          any individual that directly reports to
13
          you with respect to the marketing
14
          efforts of Big Think Capital or the
15
          third-parties they utilize for
16
          marketing?
17
          Α
                 Yes.
                 And who are those individuals?
18
19
          Α
                 Currently.
20
          Q
                Currently, please?
21
          Α
                 Dan River.
22
                 Did you say -- was that Dan
          Q
          River?
23
24
          Α
                 Yes.
25
          Q
                 Could you spell that last name
```



```
Page 9
 2
          for me, please?
                R-I-V-E-R.
                And what's Mr. River's position?
          Α
                Vice president of marketing.
                Is there a president of
         marketing?
         Α
                No.
                How big is the marketing
10
         department?
11
                 Two people.
12
                Other than -- and I think those
13
          two include Mr. River?
14
         Α
             Correct.
15
               Who's the other marketing
16
          employee?
17
          Α
            Reed Weber.
18
            Is that W-E-B-B-E-R?
19
          Α
                One B.
20
                Okay. So then, Mr. Brown, take a
21
         step back for me a moment here. Can you
22
         explain to me what Big Think Capital
23
          does?
24
                Yes. We're a facilitator of
25
          business-to-business loans. We're the
```



		Page	÷ 10
2	intermediary between a business owner		
3	and the M funding source.		
4	Q Does Big Think Capital work with		
5	multiple end funding sources?		
6	A Yes.		
7	Q Does Big Think Capital provide		
8	services in every state?		
9	A Yes.		
10	Q So, Mr. Brown, we were talking		
11	about Big Think Capital and the fact		
12	that they do business in every state.		
13	Did I hear that correctly?		
14	A Yes, you did.		
15	Q Okay. With respect to the type		
16	of business that Big Think Capital		
17	practices, are there any licensing and		
18	regulatory requirements in order to		
19	serve as an intermediary in various		
20	states?		
21	A Not that I'm aware of.		
22	Q Okay. And does Big Think Capital		
23	serve as an intermediary for loans for		
24	businesses, individuals, or both?		
25	A Just businesses.		



		Page 11
2	Q And how does Big Think Capital ad	
3	advertise it's services to potential	
4	customers?	
5	A We advertise primarily on the	
6	web.	
7	Q And other than the web, are there	
8	also does Big Think Capital also make	
9	telemarketing calls?	
10	A We don't do outbound. It's all	
11	inbound marketing. So we don't do.	
12	Q I'm sorry. Go ahead?	
13	A It's all inbound.	
14	Q Doses Big Think Capital retain	
15	third-parties that have engaged in	
16	outbound telemarketing on it's behalf?	
17	A No. We only do inbound.	
18	Q And so, just to make sure I	
19	understand. Big Think Capital has never	
20	retained a third-party that has made	
21	outbound call to try to generate	
22	business for Big Think Capital?	
23	A Only as follow-up call to people	
24	that have already applied.	
25	Q So has Big Think Capital ever	



		Page 12
2	been sued with allegations that itself	
3	or third-parties on it's behalf have	
4	made outbound telemarketing calls?	
5	A I'm sorry. Say it again.	
6	Q Sure. Has Big Think Capital ever	
7	been sued in a lawsuit alleging that Big	
8	Think Capital or third-parties on it's	
9	behalf have made outbound telemarketing	
10	calls?	
11	A Yes.	
12	Q And it's been sued in lawsuits	
13	other than just this one, correct?	
14	A Correct.	
15	Q Okay. So is Big Think Capital's	
16	position that in this lawsuit Mr. Naiman	
17	called Big Think Capital?	
18	A I would have to assume he called	
19	Big Think Capital because that's the	
20	only way we get information about a	
21	client.	
22	Q Has Big Think Capital reviewed	
23	any of it's documents that showed that	
24	Mr. Naiman has called Big Think Capital?	
25	A I don't have access to how	



		Page 13
2	Mr. Naiman came into our system.	
3	Q Why is that?	
4	A Because he came in at a timeframe	
5	where we were using a customer retention	
6	system that we no longer have access to.	
7	Q When you say "customer retention	
8	system," is that another word for a CRM	
9	system?	
10	A Yes. Yes.	
11	Q So what is Big Think Capital	
12	what is that CRM system?	
13	A The old one.	
14	Q The one that Mr. Naiman's	
15	information would be in?	
16	A It was called the iMerchant.	
17	Q When did Big Think Capital start	
18	using iMerchant?	
19	A In October of 2017.	
20	Q When did Big Think Capital stop	
21	using iMerchant?	
22	A I don't remember the exact date.	
23	Q Does Big Think Capital currently	
24	use iMerchant?	
25	A No.	



		Page 14
2	Q Who does Big Think Capital	
3	currently use for a CRM system?	
4	A Centrex.	
5	Q Could you spell that for me,	
6	please?	
7	A C-E-N-T-R-E-X.	
8	Q Do you have an approximation as	
9	to when Big Think Capital starting	
10	Centrex.	
11	Q I know it was in January. I	
12	don't remember if it was January of '21.	
13	I think either January of '21 or January	
14	of I think January '21 but I'm not	
15	100 percent sure.	
16	Q Okay. And why did Big Think stop	
17	using iMerchant?	
18	A Because the individual that	
19	maintained iMerchant decided to close	
20	the business.	
21	Q And so, can you explain to me how	
22	information related to Mr. Naiman is	
23	only in iMerchant?	
24	A Yes. That was the system that we	
25	used back in this timeframe and when the	



		Page 15
2	owner of iMerchant elected to close the	
3	business. He just shut off the systems	
4	including inning all the data that was	
5	in the system.	
6	Q Got it. And had your company	
7	ever made any export or copy of that	
8	information.	
9	A We didn't have the ability to	
10	make an export. We asked for	
11	information that was not provided to us.	
12	Q And after you asked for what	
13	was the context in which you asked for	
14	the information?	
15	A What do you mean "what was the	
16	context."	
17	Q Why did you ask for you just	
18	testified that you asked for information	
19	that wasn't provided to you, correct?	
20	A Yes.	
21	Q Why were you asking for that	
22	information?	
23	A Because it was data it was our	
24	client data that we needed access to and	
25	wanted access to.	



		Page 16
2	Q When did you first make that	
3	request?	
4	A When we got notice that he was	
5	shutting the business, but I don't	
6	remember exactly the date.	
7	Q Understood. Do you feel	
8	confident that the year of that was	
9	2021?	
10	A I believe it was 2021. I'm not	
11	100 percent sure.	
12	Q Okay. So if it wasn't 2021 you	
13	believe it was 2022, correct?	
14	A I don't remember the exact date.	
15	Q I know that you I don't remember	
16	the exact date, but what I'm trying to	
17	understand if it was possible that it	
18	was earlier than 2021 or 2021 was the	
19	oldest possible year that this happened?	
20	A I don't remember exactly. I	
21	don't remember the timeframe. It was in	
22	January. It was either in January of	
23	'21. It's possible it was January 2022.	
24	I don't remember.	
25	MR. PARONICH: Anthony, if you	



	Page 17
2	want, we can leave a space in the
3	transcript and he can give you the
4	date that the contract ended with
5	iMerchant so you have it or I can
6	do it on a separate document.
7	MR. PARONICH: Okay. Thank you.
8	Q Okay. When Big Think Capital
9	made the request to iMerchant for
10	information, was that in writing?
11	A It was, yes.
12	Q And did iMerchant respond?
13	A Yes.
14	Q And do you have a recollection of
15	what iMerchant said in it's response?
16	A He said that he would be
17	providing us with the data prior to him
18	shutting off the system.
19	Q And he did not do that?
20	A He did provide some data but it
21	wasn't all of the data and it wasn't in
22	a format that we could understand it.
23	Q And so, do you know if Mr.
24	Naiman's information is in that some
25	data that was provided?



		Page 18
2	A It was not in there.	
3	Q How were you able to check that	
4	it was not in there?	
5	A Because whatever information we	
6	received from iMerchant was uploaded	
7	into our knew CRM, and upon a search of	
8	Mr. Naiman's name we don't see anything.	
9	Q Got it. Did you also search Mr.	
10	Naiman's phone number?	
11	A Yes.	
12	Q Okay. What information is stored	
13	in the CRM? And what I mean by that is,	
14	what columns of information are	
15	available?	
16	A In the current CRM.	
17	Q Yes.	
18	A Name, address, phone number,	
19	business name, owner of the business	
20	name, the date the business started, the	
21	tax ID number, address. I think I said	
22	address. That's it.	
23	Q Okay. Does Big Think Capital in	
24	these follow-up calls as you've	
25	mentioned Big Think Capital made, are	



		Page 19
2	those follow-up calls also have a record	
3	capped in the CRM?	
4	A Yes.	
5	Q What telephone lines are used to	
6	make those calls? Is it an office phone	
7	line or is it a phone line provided by	
8	the CRM company?	
9	A It's a system called Intermedia.	
10	Q Intermedia is the phone company?	
11	Q Intermedia is the technology. I	
12	don't know if it's considered a phone	
13	company. It's the technology we use to	
14	make phone calls.	
15	Q And can you explain to me that	
16	technology that's used. Is it a website	
17	that you log onto or does it work a	
18	different way?	
19	A It's integrated with the CRM. I	
20	don't know how the functionality works.	
21	Q That's what I was trying to	
22	understand. Is that it's been it	
23	and has it been integrated with the CRM	
24	since you started with this most recent	
25	CRM?	



	Page 20
2	A Yes.
3	Q I'm going to put a document into
4	the chat, Mr. Brown, and I'm going to
5	ask questions about. Jill, I'll be
6	marking this as Exhibit 1. Mr. Brown, I
7	put that document into the chat. So
8	please let me know when your able to
9	access it.
10	(Whereupon, Plaintiff's Exhibit 1
11	for identification, by the reporter, as
12	of this date.)
13	MR. ETTINGER: How do I do that?
14	MR. PARONICH: So in the chat,
15	there should be a.
16	MR. ETTINGER: Now, I see it. I
17	see it. Sorry.
18	MR. PARONICH: Okay. That's okay.
19	MR. ETTINGER: Okay. I see it.
20	MR. PARONICH: Great. I just need
21	one moment to get pulled up here.
22	Q Do you recognize this document?
23	A Yes.
24	Q What is it?
25	A It's the response to the



		Page 21
2	interrogatories.	
3	Q And do you recall if you signed	
4	this document verifying their accuracy?	
5	A I do.	
6	Q Okay. So, then, I'd like to go	
7	down to the responses to interrogatories	
8	number two?	
9	A Okay.	
10	Q The first and that request	
11	says identify all vendors involved in	
12	making outbound telemarketing calls	
13	promoting your goods or services. Would	
14	you agree with me that that's what the	
15	question asks?	
16	A Yes.	
17	Q And there's an answer there that	
18	has four different companies and four	
19	different entries. And number four	
20	talks about this individual who works	
21	with iMerchant systems, correct?	
22	A Correct.	
23	Q So then I want to understand,	
24	who's the company Simple Text identified	
25	in the first entry?	



		Page 22
2	A That was a company that was used	
3	to send follow-up text messages.	
4	Q And does Big Think Capital still	
5	use them?	
6	A No.	
7	Q When did Big Think capital use	
8	Simple Text?	
9	A I don't remember.	
10	Q Was it before or after it started	
11	using Centrex as the CRM?	
12	A Before.	
13	Q Do you remember when the	
14	relationship with Simple Text ended?	
15	A I don't.	
16	Q Do you remember why it ended?	
17	A Too expensive.	
18	Q And do you remember how Simple	
19	Text charged Big Think Capital?	
20	A I don't.	
21	Q How did Big Think Capital first	
22	find Simple Text?	
23	A I don't know.	
24	Q Do you remember who at Big Think	
25	Capital recommended that it started a	



		Page 23
2	relationship with Simple Text?	
3	A I don't know.	
4	Q Do you remember any of the	
5	individuals that actually, let me	
6	strike that.	
7	Did you personally have any	
8	communications with Simple Text?	
9	A Some.	
10	Q Did anyone else at Big Think	
11	Capital besides you have any	
12	communications with Simple Text?	
13	A Yes.	
14	Q Who were those individuals at Big	
15	Think Capital?	
16	A I don't remember.	
17	Q What were your communications	
18	with Simple Text about?	
19	A Billing.	
20	Q Were there any other	
21	communications by you with respect to	
22	Simple Text?	
23	A Not that I can remember.	
24	Q Do you remember how much Simple	
25	Text charged you?	



			Page	24
2	A	I don't.		
3	Q	Do you now remember if Simple		
4	Text o	charged on a per text basis or on a		
5	flat r	cate?		
6	А	I don't remember.		
7	Q	There is a company at entry two		
8	of the	ese discovery responses called		
9	Nexfa.	Do you see that?		
10	А	I do.		
11	Q	Do you recognize that company		
12	name?			
13	А	Yes.		
14	Q	And how do you recognize them?		
15	А	It was a calling system similar		
16	to Int	ermedia that interfaced with		
17	iMerch	nant.		
18	Q	Got it. So any calls made on the		
19	Nexfa	so actually, let me strike		
20	that.			
21		Did Big Think Capital have a		
22	Nexfa	account?		
23	А	I don't remember.		
24	Q	Do you remember if Big Think		
25	Capita	al made any payments directly to		



		Page 25
2	Nexfa?	
3	A It's actually not Nexfa, it's	
4	Nextiva. There's an I missing. What	
5	was the question. I apologize.	
6	Q That's okay. I was asking if Big	
7	Think Capital made direct payments to	
8	Nextiva?	
9	A I'm note sure.	
10	Q Would the only other way for Big	
11	Think Capital to have been build for	
12	Nextiva's services is through the	
13	iMerchang CRM?	
14	A Correct.	
15	Q Okay. So then, it's fair to	
16	assume that either Big Think Capital	
17	made payments directly to Nextiva or it	
18	was build through it's use through the	
19	iMerchant system?	
20	A Correct.	
21	Q Okay. Has Big Think Capital	
22	approached Nextiva to ask them if they	
23	have any records of outbound calls made	
24	by Big Think Capital?	



		Page 26
2	Q When was that approach made?	
3	A I don't recall.	
4	Q Do you recall if it was performed	
5	after the filing of this lawsuit?	
6	A I don't remember.	
7	Q Do you remember what Nextiva	
8	said?	
9	A I don't.	
10	Q Would those communications have	
11	been in writing or over the phone?	
12	A In writing.	
13	Q And does Big Think use Nextiva	
14	any longer?	
15	A No.	
16	Q Why is that?	
17	A Because our new CRM doesn't	
18	integrate with them.	
19	Q Got it. So currently the new	
20	CRM, do you make payments directly for	
21	the telephone calls to that phone	
22	company or to the CRM company?	
23	A I believe to the phone company.	
24	Q Okay. And do you have records of	
25	those outbound calls that are made	



	Page 27
2	through the new CRM?
3	A Everything is logged through the
4	CRM.
5	Q And are you aware if you made a
6	production in this case of those
7	outbound calls?
8	A I'm not aware.
9	MR. ETTINGER: I'm going to object
10	to that question retroactively. I
11	don't think there was a request
12	for anything other than for that
13	time period but, okay.
14	Q Mr. Brown, could you, please, go
15	down to document request number 12?
16	A Yes.
17	Q And would you agree with me that
18	it asks, please produce all documents
19	containing any of the following
20	information for each outbound
21	telemarketing calls sent by you or your
22	vendors. Would you agree with me that
23	that's what the request says?
24	A Wait, I'm on the wrong place.
25	Hold on a second.



		Page 28
2	Q That's okay. It is at page	
3	seven, if that helps?	
4	A Okay. I'm there.	
5	Q And so, would you agree with me	
6	that the request asks to please produce	
7	all documents containing any of the	
8	following information for each outbound	
9	telemarketing calls sent by you or your	
10	vendors?	
11	A Yes.	
12	Q And would you agree with me that	
13	it then lists a number of criteria that	
14	is requested in the production.	
15	A Yes.	
16	Q And then, would you agree with	
17	plea that the response says, "The	
18	defendant is undergoing obvious forts to	
19	obtain third-party data that may be able	
20	to better respond to this demand?"	
21	A Yes.	
22	Q Would you also agree with me that	
23	the current CRM system for Big Think	
24	Capital does have records of outbound	
25	telemarketing calls made?	



			Page	29
2	A	Yes.		
3	Q	So then, I'm actually going back		
4	to int	terrogatory number 2, Mr. Brown,		
5	which	on the first page of this exhibit.		
6	A	Okay.		
7	Q	The third company is T-U Work,		
8	W-0-R-	-K, do you see that entry?		
9	А	Yes.		
10	Q	Do you recognize that company?		
11	А	Yes.		
12	Q	Can you explain to me what work		
13	they p	performed for Big Think Capital.		
14	A	They followed up on applicants		
15	that w	we didn't reach when they		
16	origin	nally applied.		
17	Q	How did they follow-up?		
18	А	They either called or they sent		
19	an e-n	nail.		
20	Q	And when did they perform this		
21	work.			
22	Q	Prior to COVID. That's all I		
23	rememb	per.		
24	Q	And has Big Think Capital		
25	contac	cted TU Work in connection with		



		Page 30
2	their discovery obligations in this	
3	litigation?	
4	A Yes.	
5	Q And did they do so on the phone	
6	or in writing?	
7	A They didn't respond at all.	
8	Q Understood. But how did Big	
9	Think Capital attempt to contact them?	
10	A In writing.	
11	Q And there was no response	
12	received?	
13	A No.	
14	Q Doses Big Think Capital maintain	
15	a subscription to the National Do Not	
16	Call Registry?	
17	A No.	
18	Q I would like to direct your	
19	attention, Mr. Brown, to document	
20	request number 6. Which is on page	
21	five?	
22	A Okay.	
23	Q Would you agree with me that that	
24	request asks Big Think Capital to,	
25	please, produce all documents relating	



		Page 31
2	to complaints or Do-Not-Call requests	
3	concerning outbound calls?	
4	A Yes.	
5	Q And would you agree with me that	
6	the response says, "The defendant is not	
7	in possession of any documents	
8	responsive to this demand?"	
9	A Yes.	
10	Q Has Big Think Capital ever	
11	received a Do-Not-Call request?	
12	A We have.	
13	Q Okay. And so, would you agree	
14	with me that that responses isn't	
15	entirely accurate?	
16	A No. I'm not in possession of	
17	those documents.	
18	Q Is Big Think Capital currently	
19	named in a lawsuit alleging violations	
20	of the TCPA other than this one.	
21	A I'm sorry.	
22	Q Is Big Think Capital currently	
23	named in a lawsuit alleging violations	
24	of the TCPA other than this lawsuit?	
25	A Yes.	



			Page	32	
2	Q	Okay. And does Big Think Capital			
3	have a	have any documents related to that			
4	lawsu	Lt?			
5	A	Yes.			
6	Q	Okay. How does Big Think Capital			
7	mainta	ain let me strike that.			
8		Does Big Think Capital maintain a			
9	Do-Not	t-Call list?			
10	A	Yes.			
11	Q	Where's that Do-Not-Call list			
12	mainta	ained?			
13	A	In the CRM.			
14	Q	Do you have an understanding if a			
15	сору	of that Do-Not-Call list has been			
16	produc	ced in this litigation?			
17	A	I don't recall.			
18	Q	Other than this lawsuit, how many			
19	lawsu	its has Big Think Capital been			
20	named	in alleging violations of the			
21	TCPA?				
22	A	I'm aware of one other.			
23	Q	What's the name of that lawsuit?			
24	A	I'm not sure of the actual name.			
25	Q	Do you know where it's located?			



		Page 33
2	A I don't.	
3	Q Do you know if it's in State	
4	Court or Federal Court.	
5	A I don't.	
6	Q Has Big Think Capital ever	
7	received a demand letter alleging	
8	violations of the TCPA other than this	
9	lawsuit and that other lawsuit you	
10	mentioned?	
11	A Yes.	
12	Q Has Big Think Capital I'm	
13	sorry. So it has received a demand	
14	letter, correct?	
15	A Yes.	
16	Q And do you know if those demand	
17	letters have been produced in response	
18	to this request?	
19	A I don't.	
20	Q Has Big Think Capital entered	
21	do you know what a settlement agreement	
22	is, Mr. Brown?	
23	A I do.	
24	Q Has Big Think Capital ever	
25	entered into a settlement agreement	



	Page 34
2	regarding any alleged violations of the
3	TCPA?
4	A Yes.
5	Q Do you know if those settlement
6	agreements were produced in response to
7	this discovery requests or any other?
8	MR. ETTINGER: Objection. Those
9	documents are confidential.
10	Q So, Mr. Brown, do you know if Big
11	Think Capital has produced any
12	settlement agreements in response to a
13	discovery request?
14	A I don't.
15	Q Okay. You have the response to
16	document request number 6 in front of
17	you, correct?
18	A Yes.
19	Q Do you see any objection to that
20	request?
21	A I do not.
22	Q Do you know if Big Think Capital
23	ever signed an agreement with TU Work?
24	A I don't think so.
25	Q How was TU Work played? Excuse



		Page 35
2	me, paid?	
3	A I don't remember.	
4	Q Did Big Think Capital	keep
5	records of the payments it ma	de to TU
6	Work?	
7	A I don't remember how t	hey were
8	paid. So I don't know if the	re were
9	records.	
10	Q Does Big Think Capital	as a
11	general business practice kee	p records
12	of payments it makes to vendo	rs?
13	A Yes.	
14	MR. PARONICH: Okay.	Well, Mr.
15	Brown, as you may ha	ve discussed
16	with your lawyer, be	cause we're
17	still waiting for in	formation,
18	we're going to be su	spending this
19	deposition and reser	ving the right
20	to ask questions bas	ed on
21	information we learn	later in
22	discovery. So other	than that, I
23	have no further ques	tions. It is
24	possible your attorn	ey will ask
25	you questions, and i	f he does,



	Page 36
2	then I may have further questions
3	based on those. But other than
4	that, I want to thank you for your
5	time today.
6	MR. ETTINGER: Thanks, Dave.
7	Anthony, just procedurally, do you
8	want to use the same Court
9	Reporter for Thursday for
10	consistency purposes, or do you
11	want me to order differently?
12	(Whereupon, the examination of
13	DAVID BROWN
14	was concluded at 3:05 P.M.)
15	
16	
17	DAVID BROWN
18	
19	Subscribed and sworn to
20	before me on this day
21	of
22	
23	Notary Public
24	
25	



_			-
			Page 37
,	2	I N D E X	
	3 WITNESS	EXAMINATION BY	PAGE
	4 DAVID BROWN	MR. ETTINGER	3
	5		
	б		
	7		
	8		
	9		
1	0		
1	1		
1	2		
1	3		
1	4		
1	5		
1	6		
1	7		
1	3		
1	9		
2	0		
2	1		
2.	2		
2	3		
2	4		
2	5		



	Page 38
2	CERTIFICATE
3	I, JILLIAN MOORE, a Shorthand Reporter and
4	Notary Public of the State of New York, do
5	hereby certify:
6	That the WITNESS whose examination is
7	hereinbefore set forth, was duly sworn, and
8	that such examination is a true record of the
9	testimony given by such WITNESS.
10	I further certify that I am not related to any
11	of the parties to this action by blood or
12	marriage; and that I am in no way interested in
13	the outcome of this matter.
14	
15	
16	
17	
18	
19	
20	
21	Jillian Moore
22	JILLIAN MOORE
23	
24	
25	
15 16 17 18 19 20 21 22 23 24	V



	Page 39					
2	ERRATA SHEET FOR THE TRANSCRIPT OF:					
3						
4	CAPITAL, INC. Dep. Date: JULY 17, 2023					
5	Deponent: DAVID BROWN					
6	CORRECTIONS:					
7	Pg. Ln. Now ReadsShould ReadReason					
8						
9						
10						
11						
12						
13						
14	DAVID BROWN					
15	SUBSCRIBED AND SWORN TO BEFORE ME					
16	THISDAY OF, 20					
17	, 20					
18						
19	<del></del>					
20	(Notary Public) MY COMMISSION EXPIRES:					
21						
22						
23						
24 25						
20						



	1	1	
A	answer	35:20 36:3	11:22 14:20 15:3
ability	5:7,18,20 21:17	basis	16:5 18:19,19,20
15:9	Anthony	24:4	35:11
able	2:5 3:15 16:25 36:7	began	business-to-business
5:25 18:3 20:8 28:19	apologize	7:15	9:25
abridge	25:5	behalf	businesses
4:5	applicants	1:4 11:16 12:3,9 39:2	10:24,25
access	29:14	believe	
12:25 13:6 15:24,25	applied	16:10,13 26:23	<u>C</u>
20:9	11:24 29:16	better	C
account	approach	28:20	2:2 38:2,2
24:22	26:2	big	C-E-N-T-R-E-X
accuracy	approached	1:8 6:9,11 7:5,14,17	14:7
21:4	25:22	8:14 9:9,22 10:4,7	call
accurate	approximation	10:11,16,22 11:2,8	11:21,23 30:16
31:15	14:8	11:14,19,22,25 12:6	called
action	asked	12:7,15,17,19,22,24	12:17,18,24 13:16
3:17 38:11	15:10,12,13,18	13:11,17,20,23 14:2	19:9 24:8 29:18
actual	asking	14:9,16 17:8 18:23	calling
32:24	4:14 15:21 25:6	18:25 22:4,7,19,21	24:15
ad	asks	22:24 23:10,14	calls
11:2	21:15 27:18 28:6	24:21,24 25:6,10,16	11:9 12:4,10 18:24
address	30:24	25:21,24 26:13	19:2,6,14 21:12
3:11 18:18,21,22	assume	28:23 29:13,24 30:8	24:18 25:23 26:21
advertise	12:18 25:16	30:14,24 31:10,18	26:25 27:7,21 28:9
11:3,5	attempt	31:22 32:2,6,8,19	28:25 31:3
against-	30:9	33:6,12,20,24 34:10	capital
1:7	attention	34:22 35:4,10 39:3	1:8 6:9 7:5,15,17
agree	30:19	Billing	8:14 9:22 10:4,7,11
21:14 27:17,22 28:5	attorney	23:19	10:16,22 11:2,8,14
28:12,16,22 30:23	5:12,17 35:24	blood	11:19,22,25 12:6,8
31:5,13	attorneys	38:11	12:17,19,22,24
agreement	2:3,8 3:16	break	13:11,17,20,23 14:2
33:21,25 34:23	available	5:3,8	14:9 17:8 18:23,25
agreements	18:15	Broad	22:4,7,19,21,25
34:6,12	Avenue	2:8	23:11,15 24:21,25
ahead	3:13	Brown	25:7,11,16,21,24
11:12	aware	1:11 3:9,15 9:20	28:24 29:13,24 30:9
allegations	10:21 27:5,8 32:22	10:10 20:4,6 27:14	30:14,24 31:10,18
12:2		29:4 30:19 33:22	31:22 32:2,6,8,19
alleged	B	34:10 35:15 36:13	33:6,12,20,24 34:11
34:2	В	36:17 37:4 39:4,14	34:22 35:4,10 39:3
alleging	3:2 9:19	build	Capital's
12:7 31:19,23 32:20	back	25:11,18	12:15
33:7	9:21 14:25 29:3	business	capped
	based	7:15 10:2,12,16	19:3
	I	I	I



		I	I
case	29:25	7:4 8:19,20 13:23	36:11
27:6 39:2	considered	14:3 26:19 31:18,22	direct
Centrex	19:12	customer	8:6,8 25:7 30:18
14:4,10 22:11	consistency	13:5,7	directly
certify	36:10	customers	7:25 8:12 24:25
38:5,10	contact	11:4	25:17 26:20
charged	30:9		discovery
22:19 23:25 24:4	contacted	D	24:8 30:2 34:7,13
chat	29:25	D	35:22
20:4,7,14	containing	3:2,2 37:2	discussed
check	27:19 28:7	Dan	35:15
18:3	context	8:21,22	DISTRICT
client	15:13,16	data	1:2,2
12:21 15:24	continue	15:4,23,24 17:17,20	Do-Not-Call
close	6:25	17:21,25 28:19	31:2,11 32:9,11,15
14:19 15:2	contract	date	document
collections	17:4	1:12 13:22 16:6,14	17:6 20:3,7,22 21:4
4:2,3	copy	16:16 17:4 18:20	27:15 30:19 34:16
Collins	15:7 32:15	20:12 39:4	documents
3:12	correct	Dave	12:23 27:18 28:7
columns	7:7,23 9:14 12:13,14	36:6	30:25 31:7,17 32:3
18:14	15:19 16:13 21:21	David	34:9
commencing	21:22 25:14,20	1:11 3:9 36:13,17	doing
1:12	33:14 34:17	37:4 39:4,14	7:15
COMMISSION	corrections	day	Doses
39:20	3:23 39:5	36:20 39:16	11:14 30:14
communications	correctly	decided	duly
23:8,12,17,21 26:10	7:6 10:13	14:19	3:3 38:7
companies	Court	defendant	
21:18	1:2 3:7,10 4:15 33:4	1:9 2:8 28:18 31:6	E
company	33:4 36:8	demand	E
6:12 7:9 15:6 19:8,10	courtroom	28:20 31:8 33:7,13	2:2,2 37:2 38:2,2
19:13 21:24 22:2	4:11 5:14	33:16	e-mail
24:7,11 26:22,22,23	COVID	Dep	29:19
29:7,10	29:22	39:4	earlier
complaints	criteria	department	16:18
31:2	28:13	9:10	EASTERN
concerning	CRM	Deponent	1:2
31:3	13:8,12 14:3 18:7,13	39:4	efficiently
concluded	18:16 19:3,8,19,23	deposed	4:7
36:14	19:25 22:11 25:13	3:18	efforts
confident	26:17,20,22 27:2,4	deposition	8:14
16:8	28:23 32:13	1:11 3:21 5:14 35:19	eight
confidential	current	different	8:10,11
34:9	6:7 18:16 28:23	19:18 21:18,19	either
connection	currently	differently	14:13 16:22 25:16
	I	I	I



			1490 9
29:18	ovnloin	38:7	28:3
elected	<b>explain</b> 9:22 14:21 19:15	forts	hereinbefore
15:2	29:12	28:18	
			38:7
elections	export	four	Hingham
3:25	15:7,10	21:18,18,19	2:4
employee	F	- front	Hold
9:16	$\frac{1}{\mathbf{F}}$	34:16	27:25
employees	38:2	functionality	I
7:18	facilitator	19:20	ID
employer	9:24	funding	18:21
6:8		10:3,5	identification
ended	fact	further	
17:4 22:14,16	10:11	35:23 36:2 38:10	20:11
engaged	fair	G	identified
11:15	25:15		21:24
entered	Federal	general	identify
33:20,25	33:4	35:11	21:11
entirely	feel	generate	iMerchang
31:15	16:7	11:21	25:13
entries	filing	give	iMerchant
21:19	26:5	4:4,11 5:19,25 17:3	13:16,18,21,24 14:17
entry	find	given	14:19,23 15:2 17:5
21:25 24:7 29:8	22:22	3:21 38:9	17:9,12,15 18:6
ERRATA	finished	go	21:21 24:17 25:19
39:2	5:20	6:23 11:12 21:6	impossibly
ESQ	first	27:14	4:21
2:5,10	3:3 16:2 21:10,25	going	inbound
ETTINGER	22:21 29:5	4:16,25 6:19 20:3,4	11:11,13,17
2:7,10 20:13,16,19	five	27:9 29:3 35:18	include
27:9 34:8 36:6 37:4	30:21	goods	9:13
exact	flat	21:13	including
13:22 16:14,16	24:5	Great	15:4
exactly	Florida	4:25 5:24 20:20	Index
16:6,20	3:13		1:5
examination	follow-up	H	individual
3:5 36:12 37:3 38:6,8	11:23 18:24 19:2	Hallow	7:25 8:12 14:18
examined	22:3 29:17	2:8	21:20
3:4	followed	happened	individuals
Excuse	29:14	16:19	8:18 10:24 23:5,14
34:25	following	hear	informal
exhibit	27:19 28:8	6:4 7:5 10:13	4:8
20:6,10 29:5	follows	held	information
expensive	3:4	1:11 6:13 7:9,11	12:20 13:15 14:22
22:17	format	help	15:8,11,14,18,22
EXPIRES	17:22	4:6	17:10,24 18:5,12,14
39:20	forth	helps	27:20 28:8 35:17,21
37.20	101 (11	*	27.20 20.0 33.17,21



			rage r
	1.0-	l.	l
inning	18:7	Ln	22:3
15:4	know	39:6	minute
instructs	4:19,21 5:4 6:5 14:11	loans	6:17
5:17	16:15 17:23 19:12	9:25 10:23	missing
integrate	19:20 20:8 22:23	located	25:4
26:18	23:3 32:25 33:3,16	32:25	moment
integrated	33:21 34:5,10,22	log	9:21 20:21
19:19,23	35:8	19:17	MOORE
interested		logged	1:12 38:3,22
38:12	L	27:3	multiple
interfaced	LAW	long	10:5
24:16	2:3	5:2 6:13 7:11	
Intermedia	lawsuit	longer	N
19:9,10,11 24:16	3:20 12:7,16 26:5	13:6 26:14	N
intermediary	31:19,23,24 32:4,18	lot	2:2 3:2 37:2
•	32:23 33:9,9	8:3	Naiman
10:2,19,23	lawsuits	8:3	1:4 12:16,24 13:2
interrogatories	12:12 32:19	M	14:22 39:2
21:2,7		$\frac{M}{M}$	Naiman's
interrogatory	lawyer 35:16		
29:4		10:3	13:14 17:24 18:8,10
involved	learn	MA	name
21:11	35:21	2:4	3:8 8:25 18:8,18,19
Isles	leave	MAGNA	18:20 24:12 32:23
3:13	17:2	1:22	32:24 39:2
	LEGAL	maintain	name's
J	1:22	30:14 32:7,8	3:15
January	let's	maintained	named
14:11,12,13,13,14	6:21,22	14:19 32:12	31:19,23 32:20
16:22,22,23	letter	making	National
JEFFREY	33:7,14	21:12	30:15
2:10	letters	marketing	necessarily
Jill	33:17	8:13,16 9:5,7,9,15	6:23
6:22 20:5	licensing	11:11	need
JILLIAN	10:17	marking	6:23 20:20
1:12 38:3,22	Lincoln	20:6	needed
Judge	2:4	marriage	15:24
5:15	line	38:12	never
July	19:7,7	matter	11:19
1:12 39:4	lines	3:23,25 5:19 38:13	new
1.14 37.7	19:5	mean	1:2,13 2:9 3:4 26:17
K	list	15:15 18:13	26:19 27:2 38:4
keep			
35:4,11	32:9,11,15	Melville	Nexfa
33.4,11   <b>kind</b>	lists	2:9	24:9,19,22 25:2,3
	28:13	mentioned	Nextiva
3:20 6:17	litigation	18:25 33:10	25:4,8,17,22 26:7,13
knew	30:3 32:16	messages	Nextiva's



25:12	20:18,18,19 21:6,9	5:6	president
noisy	25:6,15,21 26:24	people	6:12 7:4,8 8:2 9:5,6
6:20	27:13 28:2,4 29:6	8:3,5 9:11 11:23	primarily
Notary	30:22 31:13 32:2,6	percent	11:5
1:12 3:3 36:23 38:4	34:15 35:14	14:15 16:11	prior
39:20	old	perform	17:17 29:22
note	13:13	29:20	privileged
25:9	oldest	performed	5:19
notice	16:19	26:4 29:13	procedurally
16:4	Oral	period	36:7
number	1:11	27:13	proceeding
18:10,18,21 21:8,19	order	personally	5:15
27:15 28:13 29:4	1:11 10:18 36:11	23:7	process
30:20 34:16	originally	Pg	5:21
	29:16	39:6	produce
0	outbound	phone	27:18 28:6 30:25
0	11:10,16,21 12:4,9	18:10,18 19:6,7,10	produced
3:2	21:12 25:23 26:25	19:12,14 26:11,21	32:16 33:17 34:6,11
oath	27:7,20 28:8,24	26:23 30:5	production
4:9	31:3	place	27:6 28:14
object	outcome	6:19 27:24	promoting
5:12 27:9	38:13	plaintiff	21:13
objection	owner	1:5 2:3 3:17	provide
5:21 34:8,19 <b>objections</b>	10:2 15:2 18:19	Plaintiff's	10:7 17:20
5:16	P	20:10	provided
objects	P	played	15:11,19 17:25 19:7
5:17	2:2,2	34:25	providing
obligations	P.C	<b>plea</b> 28:17	17:17 <b>Public</b>
30:2	2:3	please	1:13 3:3 36:23 38:4
obtain	P.M	3:8 4:18 8:20 9:2	39:20
28:19	1:12 36:14	14:6 20:8 27:14,18	pulled
obvious	page	28:6 30:25	20:21
28:18	28:2 29:5 30:20 37:3	position	purposes
October	paid	6:10 9:4 12:16	36:10
7:13,14 13:19	35:2,8	possession	pursuant
office	Paronich	31:7,16	1:11
19:6	2:3,5 3:6,16 6:21	possible	put
Oh	16:25 17:7 20:14,18	4:7 16:17,19,23	20:3,7
4:3	20:20 35:14	35:24	
okay	parties	potential	Q
3:20 4:4,14 5:11 6:7	38:11	11:3	question
6:13,16 7:3,8,24 8:8	payments	practice	4:18,20 5:6,8,12
8:11 9:20 10:15,22	24:25 25:7,17 26:20	35:11	21:15 25:5 27:10
12:15 14:16 16:12	35:5,12	practices	questions
17:7,8 18:12,23	pending	10:17	4:15 20:5 35:20,23
	l	l	I



35:25 36:2	14:22 32:3 38:10	responsive	sent
	relating	31:8	27:21 28:9 29:18
R	30:25	retain	separate
R	relationship	11:14	17:6
2:2 3:2 38:2	22:14 23:2	retained	series
R-I-V-E-R	remember	11:20	4:15
9:3	13:22 14:12 16:6,14	retention	serve
rate	16:15,20,21,24 22:9	13:5,7	10:19,23
24:5	22:13,16,18,24 23:4	retroactively	services
reach	23:16,23,24 24:3,6	27:10	1:22 10:8 11:3 21:13
29:15	24:23,24 26:6,7	reviewed	25:12
Read	29:23 35:3,7	12:22	set
39:6	report	right	38:7
Reads	8:4	35:19	setting
39:6	reporter	River	4:8
ready	3:7,10 4:16 20:11	8:21,23 9:13	settled
7:2	36:9 38:3	8.21,23 9.13 River's	6:17
really		9:4	
6:23	reports		settlement
reason	7:25 8:6,8,12	Road	33:21,25 34:5,12
5:3,5,24 6:6 39:6	represents	2:8	seven
7.5,5,24 0.0 39.0 recall	3:17	rule	28:3
	request	5:5	SHEET
21:3 26:3,4 32:17	16:3 17:9 21:10	rules	39:2
received	27:11,15,23 28:6	4:5	Shorthand
18:6 30:12 31:11	30:20,24 31:11		38:3
33:7,13	33:18 34:13,16,20	S	showed
recognize	requested	S	12:23
20:22 24:11,14 29:10	28:14	2:2	shut
recollection	requests	says	15:3
17:14	31:2 34:7	21:11 27:23 28:17	shutting
recommended	requirements	31:6	16:5 17:18
22:25	10:18	SCHWARTZ	SIDNEY
record	reserving	2:7	1:4 39:2
3:8 19:2 38:8	35:19	search	signed
records	resolve	18:7,9	21:3 34:23
25:23 26:24 28:24	5:16	seat	similar
35:5,9,11	respect	6:24	4:10 24:15
Reed	8:13 10:15 23:21	second	SIMILARLY
9:17	respond	27:25	1:4 39:3
regarding	17:12 28:20 30:7	see	Simple
34:2	response	18:8 20:16,17,19	21:24 22:8,14,18,22
Registry	17:15 20:25 28:17	24:9 29:8 34:19	23:2,8,12,18,22,24
30:16	30:11 31:6 33:17	send	24:3
regulatory	34:6,12,15	22:3	situated
10:18	·	sense	1:4 6:18 39:3
related	responses 21:7 24:8 31:14	4:23 5:9,22	
1 014104	21./ 24.0 31.14	1.23 3.7,22	Six-plus



			rage /
6.15	2.12	2.47.2 15.10	4
6:15	3:13	3:4 7:3 15:18	transcript
sorry	sure	testimony	17:3 39:2
3:24 6:4 11:12 12:5	5:10 11:18 12:6	4:11 6:2 38:9	true
20:17 31:21 33:13	14:15 16:11 25:9	text	38:8
source	32:24	21:24 22:3,8,14,19	truthful
10:3	suspending	22:22 23:2,8,12,18	6:2
sources	35:18	23:22,25 24:4,4	try
10:5	sworn	thank	11:21
space	3:3 36:19 38:7 39:15	4:4 17:7 36:4	trying
17:2	system	Thanks	16:16 19:21
specific	13:2,6,8,9,12 14:3,24	36:6	TU
7:24	15:5 17:18 19:9	think	29:25 34:23,25 35:5
spell	24:15 25:19 28:23	1:8 6:9,11 7:3,5,15	two
8:25 14:5	systems	7:17 8:14 9:12,22	9:11,13 21:8 24:7
start	15:3 21:21	10:4,7,11,16,22	type
13:17		11:2,8,14,19,22,25	10:15
started	T	12:6,8,15,17,19,22	
18:20 19:24 22:10,25	T	12:24 13:11,17,20	U
starting	38:2,2	13:23 14:2,9,13,14	undergoing
14:9	T-U	14:16 17:8 18:21,23	28:18
state	29:7	18:25 22:4,7,19,21	understand
1:13 3:3,7 10:8,12	take	22:24 23:10,15	4:12,18,19,22 11:19
33:3 38:4	4:10 5:3 6:16,24 9:20	24:21,24 25:7,11,16	16:17 17:22 19:22
states	taken	25:21,24 26:13	21:23
1:2 10:20	1:11	27:11 28:23 29:13	understanding
Stenographer	talking	29:24 30:9,14,24	32:14
1:12	10:10	31:10,18,22 32:2,6	Understood
step	talks	32:8,19 33:6,12,20	16:7 30:8
9:21	21:20	33:24 34:11,22,24	Undrestood
stop	tax	35:4,10 39:3	4:3
13:20 14:16	18:21	third	UNITED
	TCPA	29:7	1:2
stored 18:12	31:20,24 32:21 33:8	third-parties	uploaded
	34:3	8:15 11:15 12:3,8	18:6
Street	technology		use
2:4	19:11,13,16	third-party	13:24 14:3 19:13
strike	telemarketing	11:20 28:19	22:5,7 25:18 26:13
23:6 24:19 32:7	11:9,16 12:4,9 21:12	Thursday	36:8
Subscribed	27:21 28:9,25	36:9	utilize
36:19 39:15	telephone	time	8:15
subscription	19:5 26:21	5:3,11,11 27:13 36:5	0.13
30:15		timeframe	V
sued	ten	13:4 14:25 16:21	$\overline{\mathbf{v}}$
12:2,7,12	8:10,11	title	3:2 39:3
Suite	terribly	6:14 7:9,12	various
2:4,8	5:2	today	10:19
Sunny	testified	5:2,25 36:5	10.17
1	1	1	



vendors	WITNESS	14:15 16:11	2:8
21:11 27:22 28:10	3:9,12 37:3 38:6,9	11747	2.0
35:12	word	2:9	5
verifying	13:8	12	
21:4	work	27:15	6
version		15701	6
	10:4 19:17 29:7,12		30:20 34:16
4:5	29:21,25 34:23,25	3:12	624-6221
Vice	35:6	17	1:22
9:5	works	1:12 39:4	
VIDEOCONFRE	19:20 21:20	2	7
1:11	wouldn't	$\frac{2}{2}$	70
violations	5:25	29:4	7:21,22
31:19,23 32:20 33:8	writing		
34:2	17:10 26:11,12 30:6	2:30	8
W	30:10	1:12	866
	wrong	20	1:22
W	27:24	39:16	
3:2	www.MagnaLS.com	2017	
W-E-B-B-E-R	1:23	7:13,14 13:19	
9:18		2021	
W-O-R-K	X	16:9,10,12,18,18	
29:8	X	2022	
Wait	1:3,10,14 37:2	16:13,23	
27:24		2023	
waiting	<u>Y</u>	1:12 39:4	
35:17	Yeah	205	
want	6:21	2:8	
6:16 17:2 21:23 36:4	year	21	
36:8,11	16:8,19	14:12,13,14 16:23	
wanted	years	22-cv-2531	
15:25	6:15	1:6	
wasn't	York	2400	
15:19 16:12 17:21,21	1:2,13 2:9 3:4 38:4	2:4	
way			
12:20 19:18 25:10	Z	3	
38:12	Zoom	3	
ways	4:9	37:4	
5:13	0	3:05	
we're		36:14	
4:8 9:24,25 35:16,18	02043	33160	
web	2:4	3:14	
11:6,7	1	350	
Weber		2:4	
9:17	1 20.6 10		
website	20:6,10	4	
19:16	100	445	

